

# Hi. I'm Oli.

REINSURANCE BROKER, LONDON

## ALL ABOUT ME

I graduated from the University of Leeds with a Bachelor of Science in Economics. I began my career in 2013 in the Guy Carpenter Graduate Program, which gave me the opportunity to develop my skills and gain experience by working in functions throughout the business. The Graduate Program also sponsored me to qualify as an Associate of the Chartered Insurance Institute, a challenging yet valuable qualification to earn. Outside of work, I play football and stand as a committee member for a Sunday league team that I co-founded. I am also a keen skier; and I am a distinctly average fair-weather golfer!



## MY ROLE ASPIRATIONS

I am on a team of reinsurance brokers serving clients in Central and Eastern Europe, but in particular I focus on the former Yugoslavia. My role involves finding solutions to our clients' challenges through reinsurance. My career aspirations are, first, to become a well-regarded reinsurance professional amongst my peers, clients and reinsurers; and secondly, to always continue learning.

## WHY I CHOSE (RE)INSURANCE

A career in reinsurance came down to luck more than judgment. When I was searching for a career, reinsurance was an industry that was rarely represented during the career fairs at universities and colleges. However, I understand this is no longer the case. After researching the industry, I chose to pursue a career in reinsurance as it is dynamic, challenging and most of all, a people business, all of which appealed to me. Also the industry offered a number of graduate programs, which was important to me as it would give me the opportunity to identify what part of the industry would suit me best for establishing my career.

## WHAT SURPRISED ME MOST?

The industry offers a very large marketplace for jobs, providing opportunities for candidates with an array of skill sets. Therefore, you can have a very successful career in this industry no matter what you study. Do not assume (as I once did) that you have to have a mathematics-based degree to work in (re)insurance. I was also surprised to learn how important relationships are in this industry, especially in the London market where the majority of business is still conducted face to face.